

## Campbell Hausfeld Exclusively Partners with Tractor Supply Company

Campbell Hausfeld Exclusively Partners with Tractor Supply Company for Distribution of Complete One Touch Paint System

March 2001 -- Campbell Hausfeld has exclusively partnered with Tractor Supply Company to carry the complete line of the company's One Touch Spray or Roll-on Paint System.

"Tractor Supply Company recognized that our One Touch product line meets their customers needs for easy to operate, low maintenance painting tools," said Pam Melton, Product Manager for Campbell Hausfeld Painting Systems. "Our user-friendly technology helps homeowners to complete large jobs with minimum time."

"We have had a great partnership with Campbell Hausfeld for a long time," said Jerry Brase, Senior Vice President of Merchandising for Tractor Supply Company. "This new line of paint sprayers is indicative of what can happen when a manufacturer really works with a company like ours to develop products with product features that deliver clear customer benefits. Our hat is off to the folks at Campbell Hausfeld, particularly their product development team, for coming up with innovations we know our customers will appreciate."

The One Touch's simplified operation and increased versatility is attributable to a five-in-one control lever that combines the power switch, prime/spray/roll control and pressure adjustments. Graphic indicators for specific painting applications ensure users correctly set the controls.

Tractor Supply Company's One Touch selection includes:

- **PS220H**

Ideal for the homeowner or part-time/small farmer, the PS220H provides maximum performance on small outdoor painting projects. This stand mount sprayer features a 2/3 horsepower electric motor, an entry-level spray gun and a convenient carry handle for easy maneuverability. Tractor Supply's retail price is \$299.99.

- **PS230I**

This sprayer's 3/4 horsepower electric motor and higher paint flow rate make it an ideal tool for users who frequently apply heavier coatings. Cart-mounted for easy mobility and convenience, the sprayer features a 25ft high-pressure hose and semi-professional spray gun. Tractor Supply's retail price is \$399.99.

- **PS240J**

The PS240J one horsepower model is designed for heavy-duty use--ideal for professional contractors and full-time farmers with larger acreage. It provides high-output and is capable of running two hoses and spray guns simultaneously for timesaving efficiency. Features include a professional metal spray gun, rugged wheeled cart, 50ft of regular high-pressure hose and a 5ft high-pressure whip hose for reduced arm fatigue. Tractor Supply's retail price is \$599.99.

Tractor Supply Company also will carry the complete line of accessories to promote the versatility of the sprayer.

Campbell Hausfeld is a leading manufacturer and marketer of air compressors, air tools and accessories, paint sprayers, generators, welders and pressure washers. Founded in 1836, the company is located in Harrison, Ohio. For more information, call 1-888-CHPOWER or visit the Campbell Hausfeld Web site at [www.chpower.com](http://www.chpower.com)

Founded in 1938, Tractor Supply Company (NASDAQ: TSCO) is one of the largest and fastest-growing operators of retail farm and ranch stores in America, with more than 300 locations in 28 states east of the Rockies. The Company offers a distinctive mix of merchandise geared to the unique lifestyle needs of hobby, part-time and full-time farmers and ranchers, as well as an increasing number of rural and suburban homeowners. In addition to a comprehensive selection of farm and ranch-oriented maintenance products, stores carry horse and pet products, lawn and garden products, automotive and truck products, apparel and footwear products. In the words of Company spokesman George Strait, "Whether you have one acre or a thousand, Tractor Supply will help you get the job done." The Company's Web site can be accessed at <http://www.tractorsupplyco.com>.